

## About the company

Grinding Solutions is an innovative and consultative company based in Cornwall specialising in mineral liberation and separation. We approach client problems without preconceptions to help maximise their value and opportunities.

Our services range from metallurgical and mineral processing testing to onsite support and troubleshooting to product development, consultancy and market evaluations. We aim to increase mineral recoveries and reduce overall process costs through targeting the optimal process design and operation. We work with clients across the world covering metalliferous, coal and industrial mineral industries.

Our future growth plans will provide opportunities for those of our team who are ambitious and hard working with a passion for the business and providing technical excellence.

Details of the role available can be found on the following page.

## Values & attributes

We are looking for candidates who share the following values and attributes:

- Taking a consultative and innovative approach
- Striving for technical excellence, delivering quality and value
- Developing and considering commercial aspects
- Ensuring a safe working environment
- Professionalism when representing the company
- Team player
- Questioning, learning and continuously looking for business improvement
- Ability to lead and take responsibility

## Requirements

- Must be able to work in the UK
- Available for international travel
- Hold a valid driving licence

## What to do if you are interested

Please submit any enquiries or your CV and cover e-mail to [recruitment@grindingsolutions.com](mailto:recruitment@grindingsolutions.com)

Alternatively, you can contact Felicity Wilshaw, Director, on +44 (0) 1872 223331

To view our Privacy Policy please see our website <https://www.grindingsolutions.com/privacy-policy/>



## Principal Metallurgist

### Overview

Grinding Solutions is looking for a Principal Metallurgist to join its dynamic team in a great working environment to help raise its industry profile and bring in new business.

The position will report to the Managing Director and will require proven technical metallurgical knowledge and excellent business development skills.

The Principal Metallurgist will be expected to work closely with the Commercial Manager developing and executing market strategies and the Technical Manager on continuous business improvement. Developing a comprehensive understanding of the services we offer will be essential. The role will also involve close liaison with the technical team in delivering projects, providing a key link between the client and Grinding Solutions. Carrying out consultancy, visiting potential and existing clients, attending trade shows and other travel will be necessary.

Grinding Solutions has ambitious growth plans and the role will offer an exciting opportunity to input in to the business strategy to enable future growth.

### Key Criteria

- 15+ years' experience in the industry
- Proven metallurgical skills and knowledge
- Excellent business development skills
- Track record of delivering metallurgical consultancy
- Experience with pre-feasibility and feasibility work would be beneficial
- An extensive industry network of relevant contacts and reputation
- Good leadership and team working skills are essential
- Strong communication skills both internally and externally
- Ability to effectively communicate and execute cross-functional projects and initiatives through different levels and functions in the business
- Passion for continuous business improvement and ensuring a safe working environment
- Decision making skills
- Ability to be innovative and problem solving
- Ability to teach and mentor others
- Excellent key account management skills
- Belief in our core values

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